



## Announcing a Strategic Partnership Between Mitel and RingCentral!

### RingCentral is now Mitel's exclusive UCaaS partner

Greetings!

We are pleased to announce a new strategic partnership between Mitel and RingCentral in which RingCentral becomes the exclusive UCaaS partner for Mitel.

The partnership provides Mitel's global customer base with a seamless migration path to RingCentral's Message Video and Phone (MVP) cloud communications platform but does not change anything for our MiCloud Flex (Private/Hybrid Cloud), Subscription, or onsite solutions. The \$650M that Mitel has received will go directly into the development of these areas and strengthen Mitel's current offerings to be prepared for the next wave of technology advancement.

#### Why did Mitel choose to partner with RingCentral?

- RingCentral has a proven track record and is rated as the #1 UCaaS provider by Gartner and many other industry analysts. RingCentral's MVP solution gives Mitel customers more choices, with a comprehensive suite of communication and collaboration services.

#### What does this partnership mean for you?

- We're bringing together the best of Mitel and RingCentral to help you on your journey to the cloud, as well as offer you the right communications and collaboration solutions to meet your business needs.

#### What happens to my existing Mitel service?

- There will be no change to the service or business contracts you have, and we will actively continue to support with Mitel leading the charge.

#### How do I upgrade to the RingCentral MVP service?

- We will soon actively work with you and offer upgrade opportunities, as well as attractive incentives to the RingCentral MVP service, creating a clear plan to ensure a

seamless transition for your communications. We will share more information on these opportunities in the coming weeks.

At **Norcom Solutions**, we value the opportunity to support you and your business' communications needs and look forward to continuing to provide you with best-in-class communications experiences. This is our promise to you and always has been for the last 26 years.

We understand you may have questions or need clarification about what this partnership means for your business. Please don't hesitate to [contact us](#) or reach us toll-free at **(877)-NORCOM-1**.

To read the full press release from Mitel, please [click here](#).

Warm regards,

*Joseph Denise*

Joseph Denise  
President / Founder  
**Norcom Solutions**



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As a **Mitel Gold Partner**, for the last 26 years, **Norcom Solutions** has been a Trusted Solution Advisor helping businesses connect, collaborate, and provide better experiences for their customers. Please take a moment to visit our website at: [www.norcom.tech](http://www.norcom.tech). Your business will be better for it!

Thank you for your trust and confidence in **Norcom Solutions**.

**Learn more**

Find out more about how **Norcom Solutions** can help your business: [contact@norcom.tech](mailto:contact@norcom.tech) or **877-NORCOM-1 (877-667-2661)**

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