



# Powering seamless communications and collaboration for businesses worldwide

Mitel is a global market leader in business communications, powering more than two billion business connections with our unified communications and collaboration (UC&C) solutions. Mitel helps businesses and service providers connect, collaborate and provide innovative services to more than 70 million business users in over 100 countries.

## Accelerating Digital Transformation

Through 45 years of leadership, innovation has been core to Mitel's DNA, driving us to continuously evolve to meet customer needs. Never has this been more important than in today's rapidly changing business landscape where mobile, social and cloud technologies are changing the expectations customers have for the companies they do business with and disrupting how work is done.

To stay competitive, businesses need to connect people, devices and data in ways that increase productivity and drive better customer experiences. Mitel helps companies on that digital transformation journey by making communications and collaboration seamless.

### Only Mitel offers:

- **Your best choice for cloud** – The only provider that can help you choose the right cloud communications solution for your needs, whether UCaaS, private cloud or an on-site/hybrid approach.
- **Unparalleled Focus** – We wake up every day focused on making communications more seamless so you can be more productive.
- **Future-proof Investment** – Mitel solutions are built to help you be more efficient today while ensuring you're set up for success with technologies like IoT, AI and beyond as your needs change.

### Mitel at a Glance

**Founded:** 1973

**Headquarters:** Ottawa, Canada

**Employees:** 3,600 worldwide

**Customers:** 70 million users in 100 countries

**Partners:** 4,000+ worldwide

#### Fast Facts:

- *More than 4.6 million global cloud users*
- *More than 1.3 million UCaaS subscribers*
- *#1 in private cloud*
- *#1 in UC market share for Europe*
- *#2 in worldwide UCaaS market share*
- *#2 in contact center with over 84,000 users*
- *Gartner Magic Quadrant Leader for UC the past 5 years*
- *The only firm in all 3 Gartner MQs for communications*
- *Over 1,600 patents & applications*



# Experience. Flexibility. Focus.

Today's leading businesses know a smart approach to UC&C can be a strategic advantage. Mitel's communication and collaboration solutions help businesses consistently perform at their peak by making it easier to:

- Unleash team productivity through applications
- Create smarter customer experiences through partnerships with leaders like Google
- Simplify workflows by giving machines a voice with IoT and AI technologies
- Bring cloud productivity to any UC&C deployment model

Whether you prefer the control and customization of a UC product or the ease and flexibility of a UCaaS service, all Mitel solutions offer options for:



Business Phone Systems



Collaboration Software



Contact Center &  
Customer Experience



Advanced APIs &  
IoT Connectivity

Lack of UC&C strategy costs  
businesses an average of  
**\$11,000 PER  
EMPLOYEE PER YEAR\***

Mitel is trusted by fast-moving  
organizations worldwide, including:



VIKING LINE



Global Affairs  
Canada



Carleton  
UNIVERSITY

Make-A-Wish

Heartland

Tulane  
Medical Center



TOTTENHAM  
HOTSPUR



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Official Partner of MLB

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## Learn more

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### Sources:

\*Webtrends Workplace Productivity and  
Communications Technology Report

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